

## **A new Shared Ownership home in Tottenham Hale**

Hale Works, with its impressive 32 storeys, has become an iconic sight on the Tottenham Hale skyline. Providing spacious luxury homes built to a high specification, it offers a great option for purchasing a property within a vibrant, rapidly developing area. Newlon are pleased to be able to offer some of the one and two bedroom apartments within Hale Works on a Shared Ownership basis. Prices start from £86,250 for a 25% share of a one bedroom apartment.

**Agnieszka has recently moved into a Shared Ownership apartment within Hale Works. Prior to this she rented a Newlon intermediate rent home, also based in Tottenham Hale.**



“I’ve lived in Tottenham since 2008 and I can’t ever see myself leaving the area. At first I lived in private rented accommodation but then I was told about intermediate rent properties. I applied to Newlon to become an intermediate rent resident in 2017 and was very quickly offered an apartment in Albemarle Court, Hale Village. I lived there for six years and was very happy. I found Newlon to be a great landlord and had no issues at all. It was a very positive experience for me and definitely made me want to continue my journey with Newlon once I decided to look for my next home.”

**Having found out about Shared Ownership, Agnieszka began saving for a deposit. However, there was a small set back during lockdown when she was made redundant from her retail job.**

“Unfortunately the retail company that I worked for went into liquidation and I ended up having to use my savings to support myself until I found another job. I knew that I

didn't want to go back into retail work and so I moved into the beverage industry – everyone always needs food and drink! I started in a middle management role but after several promotions, I became Head of International Planning. During this time I also earned numerous awards. The additional income that came with the promotions and awards meant that I was able to save up for a deposit again quicker than I thought. It also meant that I was in a position to apply for a larger two bedroom apartment rather than a one bedroom property.”

**After looking at several Shared Ownership properties in and around Tottenham Hale, Agnieszka decided that the stylish two bedroom property in Hale Works was the best option for her.**

“I was particularly taken by the quality and finish of the apartments in Hale Works. They really were presented to a much higher standard than any of the other Shared Ownership apartments I viewed. I love the ultra-modern kitchen and bathrooms and the two bedroom, two bathroom layout suits my needs, as I mainly work from home so I need a place that can accommodate this. The clever storage spaces are another reason why this apartment appealed to me. But my favourite part is the large south facing living area complete with balcony, which, because of its location within the development, is not overlooked at all. It's a totally private outside space that I can relax and enjoy the sunshine in. It's funny because I remember when Hale Works was being built, I said to my friends that one day I will be living there and now I am!”

**The Shared Ownership process couldn't have run any smoother for Agnieszka, who found herself the owner of a brand new apartment in little over a month from start to finish.**

“I started the Shared Ownership process in the middle of July 2023 and by the end of August 2023, I had moved into my apartment. During this time I had my financial assessment with the Mortgage Warehouse who advised me to purchase a 25% share with a 10% deposit. I viewed many properties with Natasha from the Newlon Sales team. I have nothing but praise for Natasha, she was extremely attentive and efficient, and I truly believe that it was because of her professional but warm approach that the Shared Ownership process went so well for me. I know that I asked a lot of her, we viewed many apartments, some several times and at different times of the day but whenever I contacted Natasha, she was more than happy to help.”

**Now happily settled in her new home, Agnieszka is looking to the future.**

“Having my own ‘forever home’ has given me a real sense of security. It's one area of my life that I don't need to worry about any more. When I was renting I had to be assessed every three years to ensure that I still met the criteria to live in an intermediate rent apartment. Now I have my own home, I obviously no longer have to go through that. My aim for the future is to increase (staircase) the share of the apartment I own to 100% and become an outright homeowner.”

**Would you recommend Shared Ownership through Newlon?**

I would definitely recommend buying a Shared Ownership property through Newlon. They have a great range of properties to suit all budgets and will help you navigate through the process with ease. I will always be thankful to Newlon for the help they gave me when purchasing my Shared Ownership apartment.”